



Empowering business  
through enterprise solutions...

# Building Relationship Globally.





# joint venture between two trusted names

## The hallmark of 'LVD'

LVD Company nv (<http://www.lvdgroup.com/>) is a leading manufacturer of a comprehensive range of sheet metal/plate working machine tools and software solutions, including laser cutting systems, punch presses, press brakes, guillotine shears and mid-level automation systems, integrated and supported by its CADMAN® PC based Windows® compatible software. Since

its incorporation in 1952 the company's head office has been located in the West-Flemish town of Gullegem. LVD has production sites in Belgium, the United States, France, Slovakia and China. LVD also has about twenty commercial offices, spread all over the world

## The hallmark of Godrej Infotech

Godrej Infotech Ltd. ([www.godrejinfotech.com](http://www.godrejinfotech.com)) is in the business of software development, ERP implementation, customization, and ERP consultancy services. As a SEI-CMM Level 4 company, it also has to its credit ISO-9001:2008 quality systems certifications for design and development of commercial application software, ERP consultancy services, operations and technology.

Setting new benchmarks in quality, the company has attained highest levels of customer satisfaction across all business areas. A lifetime commitment to total quality with total business integrity has helped to attain a sterling reputation of being a reliable partner across its varied business interests.



# LVD Godrej Infotech nv

Perpetuating the tradition of excellence set by its illustrious parent groups, LVD Godrej Infotech nv sets new benchmarks in IT solutions. LVD Godrej Infotech nv is an Infor Channel Partner and delivers industry specific solutions at the lowest total cost of ownership. Our partnership with Infor brings to our customers an unmatched blend of quality and technology.

LVD Godrej Infotech nv employs industry specific best practices and Infor's OPIM methodology to achieve rapid and successful implementation and help the customer to derive maximum value from the Infor investment.

## Our Strengths

At LVD Godrej Infotech, we are fully equipped to perform and excel in our core areas, thanks to a number of strengths that provide us with a unique edge.

**Corporate Dependability:** Backed by an impressive corporate lineage, we are a professionally managed enterprise that works in tune with international norms of value, price and service.

**Long term relationship approach:** Our services dwell much beyond an assignment. A long term approach helps us establish a long term relationship with our clients.

**Intellectual property protection:** At all stages, we follow and maintain strict IP regulations with a view to ensure protection of proprietary software and solutions.

**Internal processes:** A well-structured organization with well streamlined internal processes makes LVD Godrej Infotech nv a highly reliable service provider to clients looking for overall dependability.

**Value proposition:** We live, breathe and build value. This is why every solution offered to our clients is backed by a strong value proposition.

### Putting people first

At LVD Godrej Infotech nv, we value people be it customers or team members. The company boasts of a well-motivated team of qualified MCA's, CA's ICWA's and other talent from reputed institutes. The company offers a productive environment and positive work culture that encourages team excellence at all levels, besides building team commitment to quality, customer-oriented service and integrity.

### Experts in Application Services

As a technology expert, LVD Godrej Infotech nv possesses deep technology understanding and can consolidate applications both upstream and downstream. LVD Godrej Infotech's core solution group comprises of experienced domain specialists with deep industry knowledge consolidated with technology solution expertise to drive value towards your business growth. Our quality assurance experts embedded with the technology team is committed to building scalable and high performing assets for your enterprise.

### Project Management

- Perform Operational Overview
- Review Critical Business Issues
- Define & manage Milestones & Deliverables
- Determine Roles & Responsibilities
- Client Expectation Management

### Customizations

- Requirement Specifications
- Custom Development and Testing
- Application Maintenance
- Interface Building
- Acceptance Testing

### ERP Implementation

- Software Installation
- System Configuration
- Hardware, OS & Database advice
- Business Pilots and Procedures
- Technical Education
- Data Conversion

### Business Process Analysis

- As-is / To-be Modelling
- Business Process Analysis
- Solution Blueprint
- Best Practice Simulations & Modelling

### Training

- Develop Education Plan
- Business Solution Suite Training
- End User Hands-on Training

### Support

- Cutover Planning
- Go Live Support
- Application Maintenance & Support



# What we offer

**ERP LN** - One of the most powerful ERP systems for the Manufacturing Industry with integrated functions for Finances, Accountancy, Sales, Inventory Control, Purchasing, Logistics, and Manufacturing.

**SyteLine** - Specially designed for manufacturing and distribution industries, the product provides built-in features for streamlining supply chain operations, reducing inventory levels and improving shop floor productivity.

**ION** - A powerful middleware that empowers large organizations to bring together all that is relevant from their IT ecosystem into a single cohesive platform.

**Advanced Scheduling** - This software provides intelligent features for smooth integration and collaboration amongst the supply chain community.

**Ming.le** - This platform provides mobile, real time access to business relevant information for external and internal users of an organization in a single system.

**SCE** - A state-of-the-art system that combines warehouse, transportation, billing & labour management solutions all in a single unified product.

**WMS** - This product automates critical warehouse operations giving organizations the much needed efficiency boost using legitimate time and space management techniques.

**EAM** - This innovative product is specially designed for streamlining the entire asset management cycle right from purchase to disposal.

## Don't just leverage... **EXPLOIT**

Information Technology (IT) has become a significant contributor in helping businesses achieve strategic goals and fastest ROI. World wide, most profitable organizations have not only leveraged IT, but have exploited IT to their benefits. Enterprises like yours need a mature IT partner who understands intricate aspects of how IT impacts a business processes in isolations as well as in in totality.

We as your 'Thought Partner' can consult and advise your enterprise on IT implementations that can propel your business into higher profitability and agility without increasing operational costs. In today's world, decision making is no longer the differentiator, but decision making time and we can enable you to take an informed decision for you short and long term objectives.



Client



On Site  
Project Team



Offshore  
Development Centre

## ERP as business enabler

Your enterprise needs to be proactive and not reactive. The benefit of IT lies in truly enabling your enterprise to maximize opportunities and provide insight and intelligence into the business so as to help take strategy decisions faster and with more accuracy. LVD Godrej Infotech's services are aimed towards leveraging offshore services.

### Key competences of LVD Godrej Infotech's consultants

- Extensive experience with ERP
- Industry Domain Experience
- Business Understanding
- Project Implementation
- Technology Certified Consultants

### Advantages of working with LVD Godrej Infotech

- Cost Advantage - Leveraging offshore services
- Ramp up/down in a planned manner
- Retention of knowledge base, shorter learning, curve efficient model of sharing resources.
- Easy availability of trained manpower

# How do you work with us ?

## Time & Material Model

Define the business model & work hand in hand with the client. The client pays a pre-defined hourly rate.

## Fixed Price Model

The customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to clearly defined deliverables.

## Engagement Models

## Managed Services

Provide on-going ticket based Offshore Application Support with pre-defined SAL's. The objective of this model is to increase operational efficiency and reducing cost.

## Hybrid Model

A major portion of the project is on a Fixed Price basis and at the same time resources are deployed on a Time and Material basis. Adopting such a model enables the client to maximize their ROI without compromising the quality of the deliverables.

A value driven technology company that understands YOUR business needs

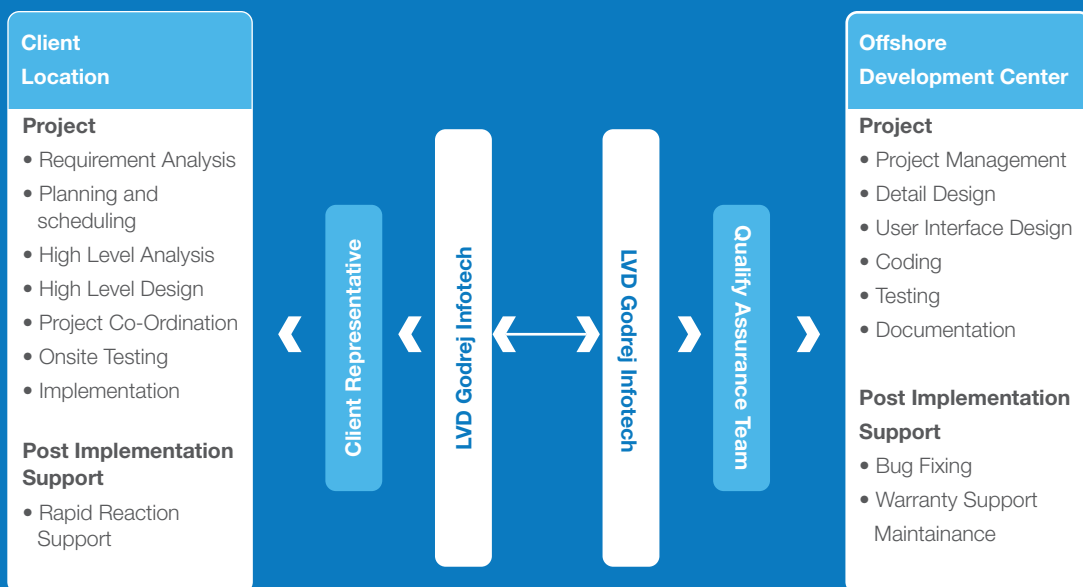
- Flexibility of accessing a large pool of resources working on various assignments of ERP implementations.
- Flexibility of increasing / decreasing the teams at a short notice.
- Flexibility to have the offshore team come on-site at a short notice.
- Flexible engagement contract leading to managed business risks.
- Trained team with good understanding of global cultural differences.
- Software exploitation complying with the industry's best practices, enabling total transparency, access and control of your team.
- Comprehensive security policies covering multiple levels of security providing access for authorized employees only.
- Advantage of no long term investment and lower business risks, leading to a quick Return on Investment.

## One Point Implementation Methodology



The above is LVD Godrej Infotech's Implementation Methodology, which is in line with Infor's One Point Methodology for ERP Implementation.

## Onsite / Offshore Delivery Model



## Complete Life Cycle Offering

LVD Godrej Infotech nv is in the business of providing complete ERP-Software Life Cycle Services. Our services span the entire spectrum of support activities. Project Management, Business Process Analysis & Re-engineering, ERP-configuration, Prototyping, Development, QA & Testing, Porting & Cross-Platform Migration, Deployment Services, Maintenance and Performance Tuning. Our team works with you as an extended arm of your IT-team and can assist you across all phases of your project cycle.

## Key Highlights

- LVD Godrej Infotech nv is a joint venture between LVD Company nv (Belgium) and Godrej Infotech Ltd, (India), two most trusted names.
- LVD Company nv is a leading manufacturer of sheet Metal / plate working machine tools company. Godrej Group is a US \$ 7 Bn Conglomerate with diverse Industry profile.
- LVD Company nv has production Sites in Gullegem, Belgium apart from the US, France, Slovakia & China and 22 commercial offices, spread across the world.
- Godrej Infotech Ltd, a CMM Level 4 and ISO-9001:2015 Certified Company, providing IT Services to global customers into Manufacturing Retail and Project Industry Space. We Deliver value through our onsite - offsite delivery model, timely execution and total customer satisfaction.



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