

# Empowering Business through Enterprise Solutions



## Godrej Infotech Ltd.: A value driven technology company that understands your business needs

Since 1897, 'Godrej' has remained a legendary name on the horizons of Indian Industry. As timeless hallmark for quality and dependability, Godrej is a byword for value and trust for business all over India and internationally. The US \$ 7 Billion group has a multifaceted business presence in engineering, industrial, consumer, agro-chemical, auto and IT segments.

With a lineage spanning three decades, that combines years of experience and pioneering innovation, GITL has today become one of leading IT solutions providers servicing Global clients. Founded in 1999, GITL specializes in Software Application Development, ERP Implementation, Customization, Database Outsourcing and ERP Consultancy Services. Over 4000 man years of IT experience & partnerships like Microsoft, Infor, LS Retail, Oracle & PTC have played an instrumental role in making Godrej Infotech Ltd. a mature IT partner that understands how IT impacts a business process in isolation as well as in totality.

An SEI and ISO-9001:2015 certified company; GITL has attained highest levels of customer satisfaction across all business areas. Godrej Infotech Ltd, embarked on the journey of Business Excellence using EFQM 2013 (formerly known as The European Excellence Model Foundation for Quality Management), which outlines the foundation of achieving sustainable excellence in any organization. A lifetime commitment to total quality and business integrity has helped us attain a sterling reputation of being a reliable partner across varied business interests.



## Our strength

- **Putting people first**

At Godrej Infotech, we value people be it customers or team members. The company boasts of a well-motivated team that comprises of Domain experts who can understand business and developers who are qualified Engineers, MCAs, CAs, ICWAs from reputed institutes.

- **Business unit capability**

A dedicated special business unit (SBUs) has been created to handle a given project or assignment, thus making us not solution provider but partners in a client's business.

- **Long term relationship approach**

Our services dwell much beyond an assignment as a long term approach helps us establish a long term relationship with our clients.

- **Intellectual property and data protection**

At all the stages, we follow and maintain strict IP regulations with a view to ensure protection of proprietary software, solutions and customer data. Our data centre is ISO : 27001 certified for security.

- **Internal processes**

A well-structured organization with well-streamlined internal processes makes Godrej Infotech a highly reliable service provider to clients looking for overall dependability.



### Enterprise Solutions

- MS Dynamics NAV
- Infor - BAAN IV, V & LN
- LS Retail & Hospitality
- Oracle



### Surround Solutions

- MS CRM, Infor BIRST
- Infor SCE, Infor d-EPM
- Infor EAM, Infor OS
- Infor factory Track
- Mobile Apps
- Business Intelligence



### Cloud Solutions

- MS Dynamics 365
- Office 365
- Azure
- Disaster Recovery



### Technologies

- .Net
- Java
- Database - SQL & Oracle
- Sharepoint

## Our Services



### Digital Solutions

- Augmented Reality (AR)
- Virtual Reality (VR)



### Add-ons

- MS Certified Payroll
- EXIM

What  
we  
Offer



## Domain Focus



## Strategic partnership

### Microsoft Dynamics

For over a decade Godrej Infotech Ltd. (GITL) and Microsoft partnership results in delivering right solution across diversified vertical. With over 350 plus implementations, GITL has been among the Leading Implementation partner for Microsoft Dynamics solutions across geographies.

We have been recognized on numerous occasions by Microsoft for our notable achievements like:

- Inner Circle Member
- President Club Member
- Partner of the Year

Our Portfolio of offerings across Microsoft Dynamics include:

- Microsoft Dynamics 365
- Microsoft Dynamics NAV
- Microsoft Dynamics AX
- Microsoft Dynamics CRM
- Microsoft Azure
- O365
- Add-on Payroll and EXIM Solution
- Microsoft Power BI

### Infor

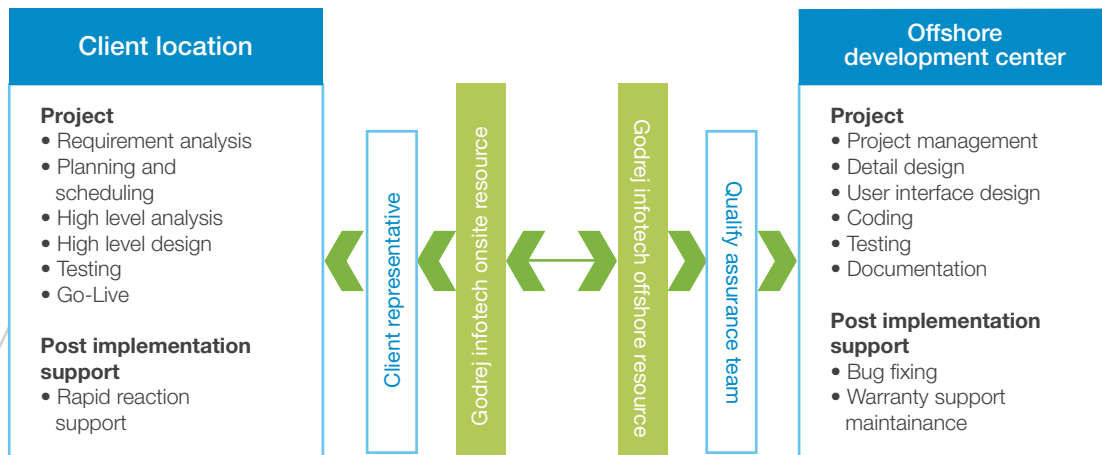
With over 300 customer sites, we Godrej Infotech Ltd. present ourselves as a pioneer Infor Channel Partner for about two decade.

In our long & fruitful association with infor, we have been recognized on numerous occasions for our notable achievements like Outstanding Performance in India and 'Deal of the Year' award as we bagged one of the largest Asia Pacific account.

- Infor LN
- Infor SCE
- Infor d-EPM
- Infor Factory Track
- BIRST
- Infor EAM
- Infor OS



## Global Delivery Model



### LS Retail

Godrej Infotech Limited and LS Retail have been working since years to deliver right solution across industry verticals. Godrej Infotech have received numerous awards which also includes LS NAV Diamond Partner 2018 and LS Retail Diamond Partner 2016

The solution builds on the core functionality and architecture of Microsoft Dynamics NAV to create a rich user experience at the Store and Head Office.

#### Our Portfolio of offerings across LS Retail includes:

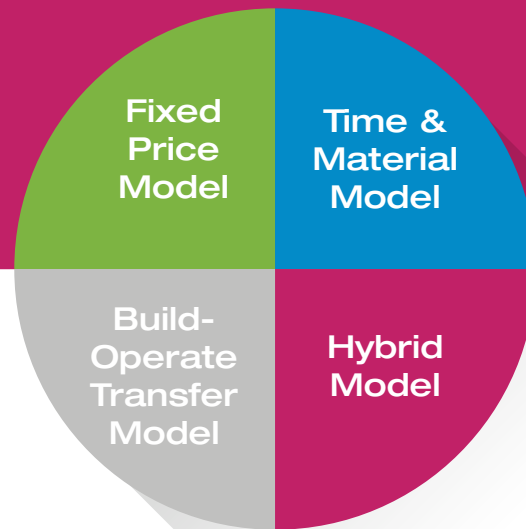
- LS Hospitality
- LS Retail in-store management
- LS Retail replenishment
- LS Inventory optimizer
- LS Open to buy
- LS Special orders
- LS Loss prevention

### Oracle

Godrej Infotech Limited is an Oracle GOLD partner providing consulting, development, support and maintenance services across Oracle's diverse product range. We have a pool of expert Oracle consultants to provide best-fit solutions to resolve today's enterprise automation challenges.

#### Service Offerings

- Application Maintenance & support
- Enterprise Integration with Internal & External Systems
- New Feature Development and Customization
- Report Building and Configuration
- System / Process Audit and Testing



## Onsite/offshore delivery model

- Fixed Price Model**  
 The customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to clearly defined scope and deliverables.
- Time & Material Model**  
 Define the business model & work hand-in-hand with our client. The client pays a predefined hourly/monthly rate.
- Hybrid Model**  
 A major portion of the project is on a Fixed Price basis and at the same time resources are deployed on Time and Material basis. Adopting such a model enables the client to maximize their ROI without compromising any aspect of the project itself.
- Build-Operate Transfer Model**  
 We build an offshore facility for the Customer, Operate the offshore facility & customize it as per customer's needs & when model reaches maturity, we transfer the complete ownership of the facility & resources to the Client.



## Case Studies

### Leading Indian Chain of Eyewear Solutions Scales Store Operations with LS Retail NAV

About the Client: A respected optician family that has crafted for itself a unique and irreplaceable brand image. In the last three decades, they have progressed from a single store to an impressive chain of 51 across 4 cities. This family owned, professionally-managed brand has a vision of combining precision and style by offering the most advanced eye care technology teamed with the latest trends in eyewear.

Business Case: Manual processes for billing, sales, inventory, purchase and delivery was hampering the company's expansion plans for opening more stores. As part of their strategic initiatives, the client identified the need for a cost effective, retail centric integrated enterprise solution.

Solution:

- Stock Management: Tracking detailed stock attributes based on location, brand and product
- Customer Service: Availability of historical customer information at the time of purchase by maintaining records on prescriptions, lenses and feedback

Benefits:

- Reduced Order Entry Time at POS
- Increased Inventory Efficiency
- Accurate Financial Information

### Global Automotive Manufacturer Optimizes Business Processes with Infor LN

About the Client: Headquartered in Belgium, the client is renowned for its expertise in sheet metal design, manufacturing and distribution activities. With over 60 years of expertise, the company is a pioneer in the creation of world class manufacturing units and CAD/ CAM solutions for the modern engineering era.

Business Case: Maintaining a legacy system with over 2500+ source code customizations was leading to inefficiencies in overall cost, time and resources. Each product is designed as per unique customer requirements, needing an integrated system for tracing orders from raw material sourcing to final shipment of finished products.

Solution:

- PLM Integration: Direct Bill of Materials (BOM) and routing charts preparation based on specification feeds received from the Windchill PLM System
- EU Reporting: Automated European sales reporting as per Intrastat and Intracom regulations

Benefits:

- Multi-language, multi-currency functionality
- Reduced probability of human errors with barcode scanning
- Elimination of person dependency with automated shop floor processes

### Saudi Arabia's Retail Catering Chain Achieves Seamless Multi- Location Operation with LS Retail NAV

About the Client: The client has over 50 years of expertise in the food and retail hospitality business. Today, they have reached a revenue milestone of over USD 2.5 Bn. and operate close to 100 retail outlets across Saudi Arabia.

Business Case: The diversity of business units and geographical locations had led to the existence of a number of isolated and redundant systems. The goal for the client was to integrate all the departments with a modern state-of-the-art IT ecosystem including enhanced Fleet Management, Inventory Planning and Stock Management modules.

Solution:

- Centralized Stock Issuance: Stores send requests to head office, which then issues either a purchase order or transfer order
- Vendor Performance Evaluation: Supplies are purchased from vendors offering the best quality, price and delivery

Benefits:

- PAR Level Prediction
- Inventory Issuance Controls
- Automated Food Cost Calculation

### Abu Dhabi's Multi Business Co-operation Modernizes POS with Microsoft Dynamics AX Retail

About the Client: A multi-functional firm specializing in hypermarkets, supermarkets, shopping malls, electronics outlets, retail parks and franchisee operations. Headquartered in Abu Dhabi, the organization has a 43% market share and serves more than 60,000 customers daily across its 20+ outlets.

Business Case: The client's POS systems needed to be enhanced to support offers and promotions, loyalty management, gift cards payments and bulk sales. Manual processing of over 15,000 invoices on a monthly basis was a time consuming process. Over 25 disintegrated databases and systems were to be replaced by a single comprehensive solution.

Solution:

- POS and Back-Office Integration: Streamlined online and offline capabilities to efficiently handle network failures.
- Third Party Interfaces: Real time connectivity with weighing scale, hand held devices, price checker, bank feeds, e-Voucher and e-Procurement systems.

Benefits:

- Improved Staff Productivity
- Significant Reduction in Paperwork
- Role Center Configuration for KPI Analysis



# Our Locations

## India

### Head office

**Godrej Infotech Ltd.**  
Plant 10, Pirojshanagar, Vikhroli (West),  
Mumbai - 400 079, India.  
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### Pune

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### Delhi

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### Chennai

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### Bangalore

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## International

### UAE

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### Belgium (Joint venture)

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● Local Offices / Representation  
● Engagement sites/ Client HQ

